



Tim Pickwell
Franchise Attorney

In Past 60 Days

Negotiated Area Development Agreement for Retail Franchise
Reviewed Taco Del Mar UFOC
Drafted Lease for Denny's Franchisee
Represented Restaurant Area Developer in Dispute with Franchisor
Drafted and Registered Amendments to UFOC for children's center franchisor
Reviewed Velocity Sports UFOC
Negotiated several in-line leases for 60-unit franchise chain
Successfully represented tenants in dispute with mall owners

Over the course of a 17-year legal career, Tim Pickwell has represented some of the biggest names in the franchise and restaurant industry—and some of the smallest. He gained his initial franchise experience negotiating international license agreements for 6,000 unit franchisor CENTURY 21® Real Estate (1988-1994). He then headed up the international franchise division of \$2.2 billion revenue, publicly-traded JACK IN THE BOX® Restaurants (1995-2000), and served as corporate counsel to its purchasing, IT and marketing departments. From 2000-02 Mr. Pickwell was general counsel of a Silicon Valley-based pre-IPO telecommunications start-up, and also represented several other start-up and telecommunication companies. More recently, Mr. Pickwell served as General Counsel (2002-05) to the Coco's® and Carrows® restaurant chains, where, among other things, he supervised franchise sales and operations.

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